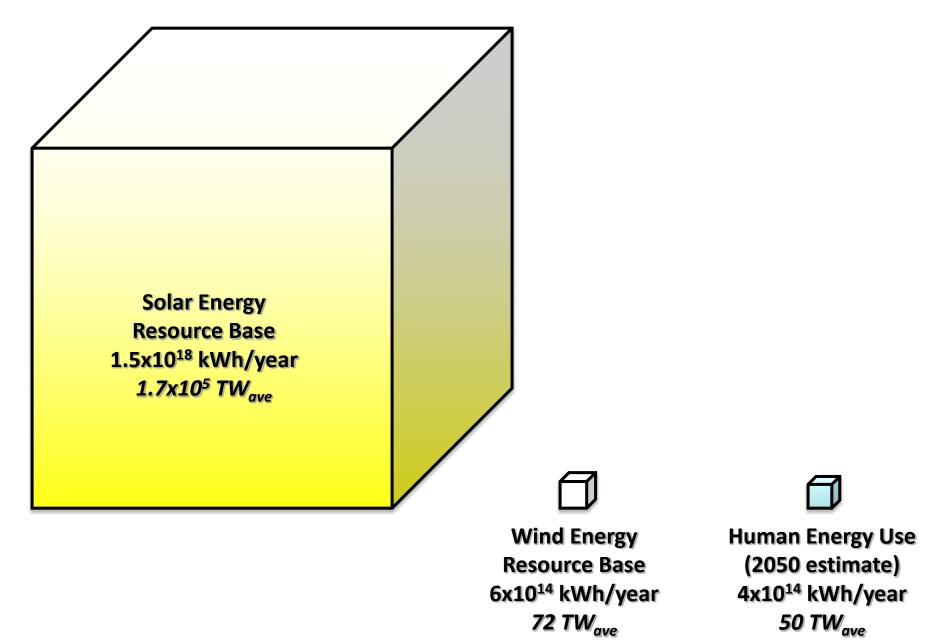
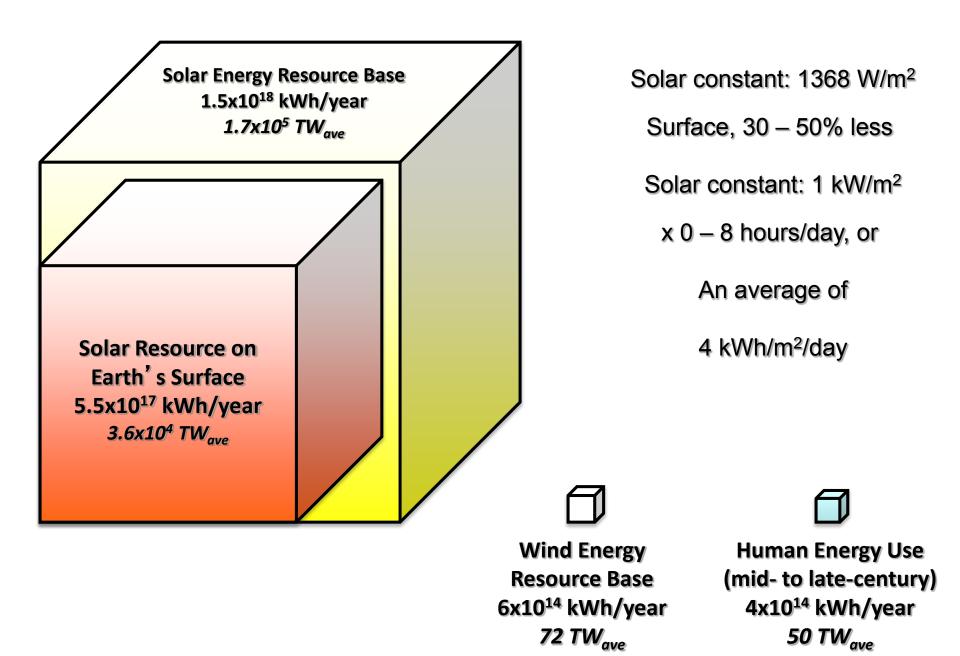
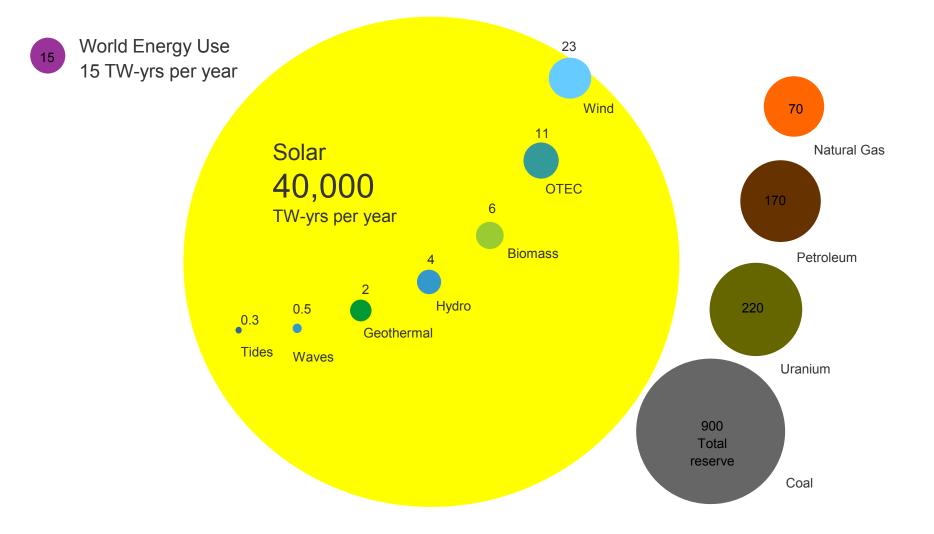
The Terrestrial Solar Resource



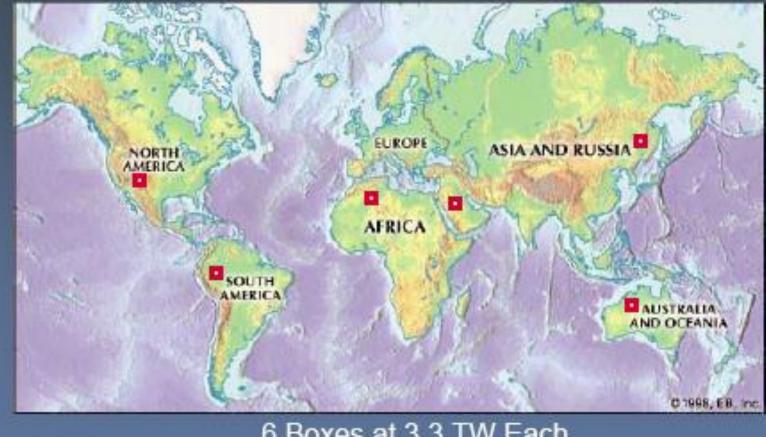
Solar Resource is VAST!



Energy resources compared



PV Land Area Requirements



7

Evolution of U.S. deployment



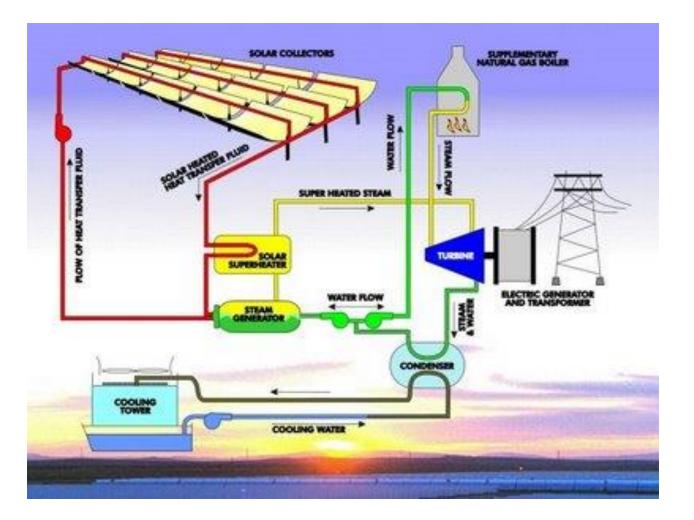








Solar Thermal



The World's Largest Solar Thermal Power Plant (Parabolic Trough)



Solar Energy Generating System (SEGS) 310 MW San Bernadino County, CA

The World's Largest Solar Thermal Power Plant (To



Ivanpah Solar Thermal Project 370MW San Bernardino County, CA

PV Supply and Demand

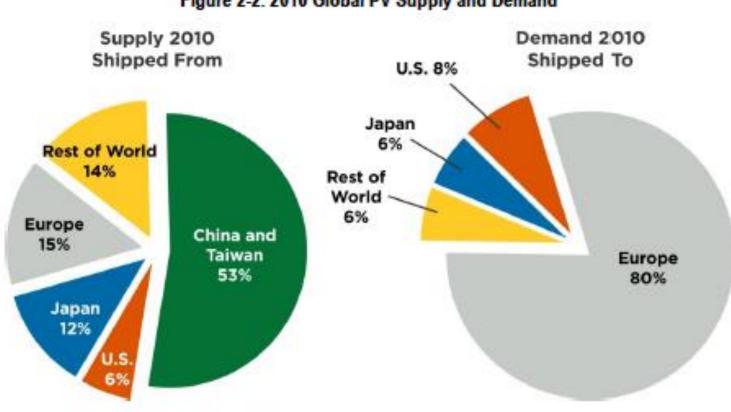


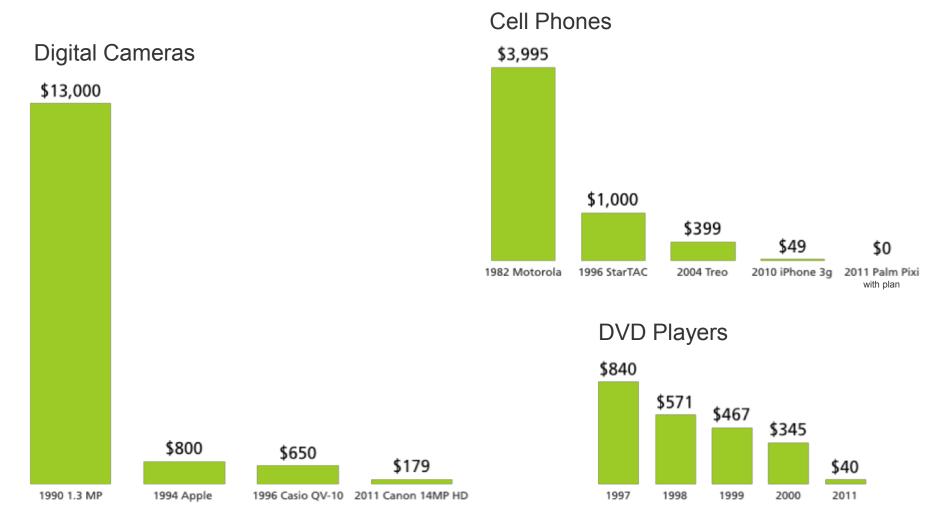
Figure 2-2. 2010 Global PV Supply and Demand

Source: Mints (2011a) and Mints (2011b)

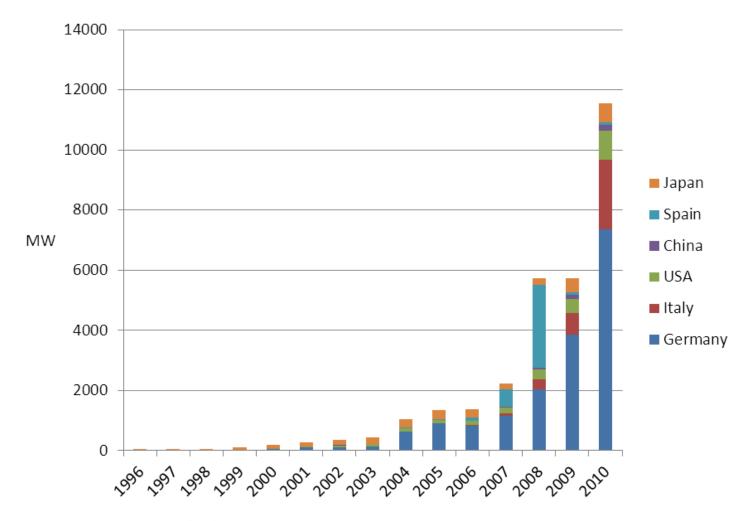
SunShot

Solar Price Drops Mirror High Tech Consumer Goods

Driven by Innovation, Automation, and Scale



Annual installed PV power in key countries



Based on data from IEA, EPIA, BSW-Solar, GSE, China PV Development Report, etc.

Best Research-Cell Efficiencies

1975

1980

1985

1990

50 Multijunction Cells (2-terminal, monolithic) Thin-Film Technologies Spectrolab Fraunhofer ISE Boeing- Three-junction (concentrator) (metamorphic, 454x) Cu(In,Ga)Se₂ (metamorphic, 299x) 48 Spectrolab Solar Three-junction (non-concentrator) lattice matched, o CdTe Junction Soire 364x) (lattice matched. ▲ Two-junction (concentrator) O Amorphous Si:H (stabilized) Semiconductor 947x) Boeing-Spectrolab Boeing-Spectrolab (metamorphic, 44 Nano-, micro-, poly-Si 44.0% Single-Junction GaAs 406x) (metamorphic, 179x) (metamorphic, 240x) Multijunction polycrystalline ∆Single crystal Solar NREL Emerging PV Junction (inverted, metamorphic) ▲ Concentrator 40 NREL (inverted, flattice matched. O Dye-sensitized cells ▼Thin-film crystal metamorphic. NRE 418x) Boeing- Organic cells (various types) Boeing-325.7x) **Crystalline Si Cells** Spectrolab Spectrolab A Organic tandem cells 36 T Sharp (IMM, 1-sun) V BELLE Single crystal NREL (inverted. Spectrolab Inorganic cells metamorphic, 1-sun) Multicrystalline NREL/ V FhG-ISE (1-sun) Quantum dot cells Spectrolab IES-UPM FhG-ISE Thick Si film 127.615 A Japan Spectrolat 32 Energy Alta Silicon Heterostructures (HIT) NREL Efficiency (%) Radboud Devices NREL (1026x) Varian Spectrolab ▼Thin-film crystal Univ Varian (216x) (4.0 cm², 1-sun) SunPower FhG-ISE AA -(206x) Amonix 28 (96x) (232x) NREI (92x) Stanford 26.455 (140x) Kopin Radboud FhG-IBM Radboud Varian A Alta 25.0% UNSW 24 NREL ISE (T. J. Watson Univ. Devices Univ. Spire Sanyo Sanyo Cu(in.Ga)Se> Research Center) UNSW UNSW* 23.0% Sanyo UNSW UNSW UNSW (14x) Sanvo UNSW / A---Stanford Sanyo Solexel ZSW UNSW Georgia Eurosolare - FhG-ISE 20.4% 20 ARCO Δ Georgia Georgia GE Global Tech First Sandia ZSW NREL Tech NREL NREL Research Westing-Tech NREL NREL NREL UNSW Solar Varian Soin National REL house University LG Electronics NREL Lab 16 Sharp Univ. RCA No. Carolina (large-area) Mtsubishi So. Florida AstroPower Stuttgart NREL NREL (small-area) Chemical State Univ. United Solar Mobil NREL (45 µm thin-Boeing ARCO NRELEuro-CIS United Solar (aSi/ncSi/ncSi) **IBM** 3.4% 0 Solar film transfer) (CdTe/CIS) Kodak Solarex 12 (CZTSSe) Boeing NIMS. Boeing Sharp UCLA-Photon Energy AMETER IBM -Sumitomo United Matsushita Kaneka (CZTSSe) EPFL Konarka Chemical Kodak Boeing ARCO Solar EPFL 8 NREL / Konarka United Solar Monosolar (2 µm Solarmer-Heliatek Univ. Linz on glass) 7.0% 0 Sumi-Boeing RCA Solarex Konarka EPFL UCLA 0 Groningen tomo University EPFL Univ. of RCA RCA RCA 4 A Heliatek of Maine Plextronics Univ. Toronto University Linz O (PbS-QD) NREL Dresden University Siemens (ZnO/PbS-QD) Linz 0

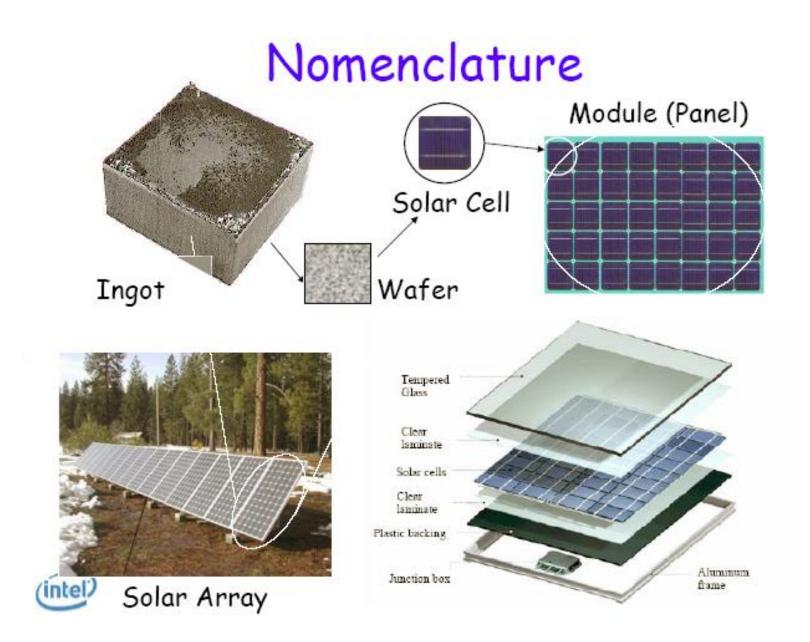
1995

2000

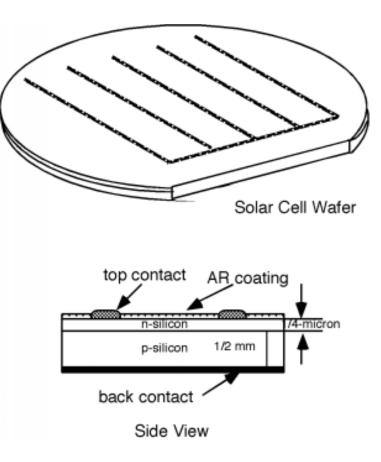
2005

2010

2015



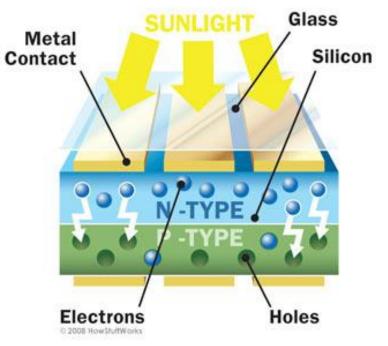




P-N Junction

- The electric potential barrier between the two semiconductors of a solar cell
- Creates a low resistance path for excited electrons to flow through
- "Loose" electrons flow from the rich end to the poor one creating a direct current

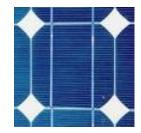
*This is called the photovoltaic effect and explains why the true name for solar cells are PV cells

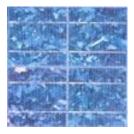


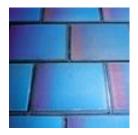
http://express.howstuffworks.com/exp-solar-power1.htm

PV Device Types

- Single-crystal silicon
 - 15+% efficient, typically
 - expensive to make (grown as big crystal)
- Poly-crystalline silicon
 - 10-12% efficient
 - cheaper to make (cast in ingots)
- Amorphous silicon (non-crystalline)
 - 4–6% efficient
 - cheapest per Watt
 - called "thin film", easily deposited on a wide range of surface types







PV Device Types

Monocrystalline PV



http://www.arisetech.com/

Polycrystalline PV

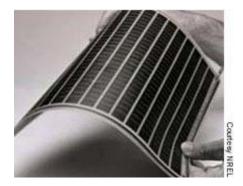
26^{http://img.alibaba.com/}

Amorphous Silicon PV



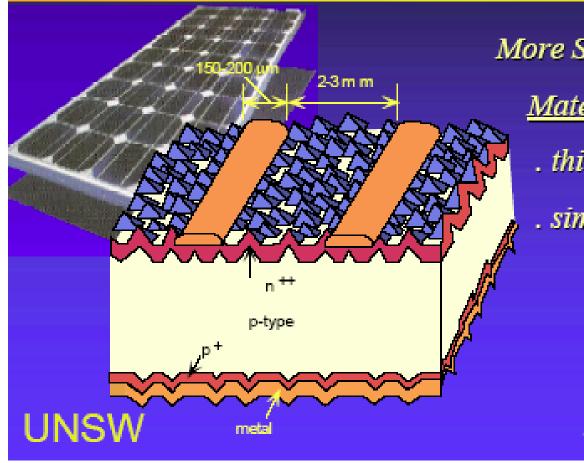


CIGS Thin Film PV



http://www.cnn.com/

First generation cells



More Si than for ICs

<u>Materials Issues</u>

. thinner cells

. simpler Si purification

Photovoltaics - Electricity from Sunlight



Second Generation: thin-film



<u>Advantages</u>

- . low materials cost
- . large manufacturing unit
- . fully integrated modules
- . aesthetics, ruggedness?

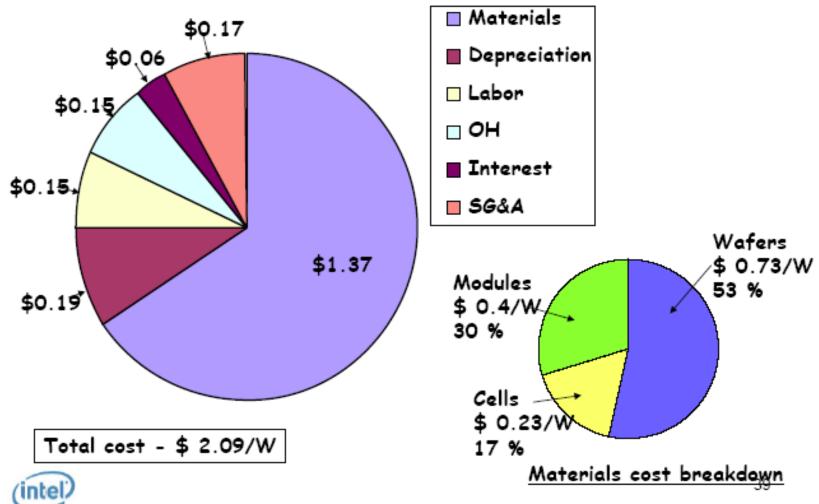
UNSW

Thin-film Technologies

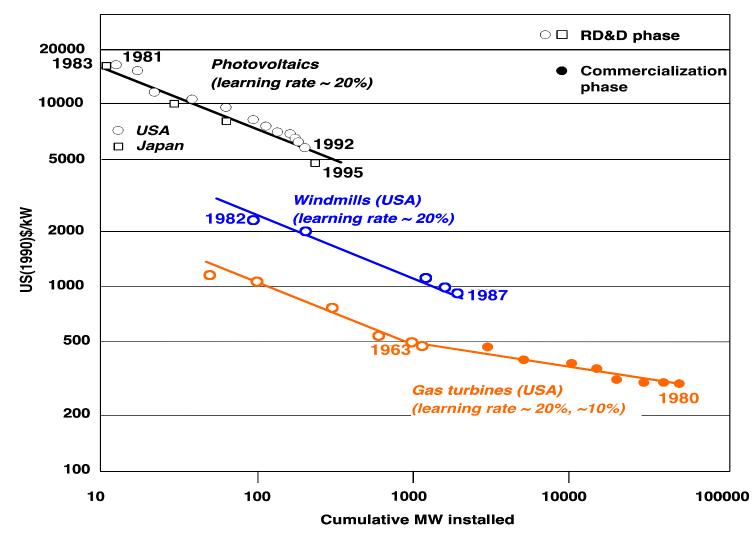
- . <u>Silicon</u>
 - . amorphous
 - . microcrystalline
 - . polycrystalline
- . Chalcogenide (polycrystalline)
 - . CIS, CIGS [Cu (In,Ga) (Se,S)₂] . CdTe
- . Dye sensitised, Organics

Photovoltaics - Electricity from Sunlight

Module cost breakdown - \$/W based on Multi crystalline silicon technology (30 MW factory)



The Learning Curve ... again

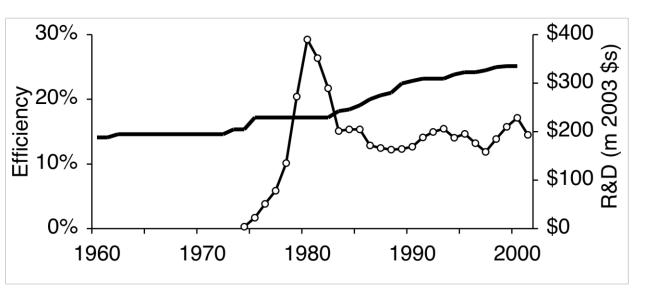


Factors Driving Past Cost Reduction

- Poly silicon price: $300/kg \rightarrow 30/kg$
- Wire sawing: now < \$0.25/W
- Larger wafers: $3'' \rightarrow 6''$
- Thinner wafers: 15 mil \rightarrow 10 mil
- Improved efficiency: $10\% \rightarrow 16\%$
- Volume manufacturing: 1MW \rightarrow 1000MW
- Increased automation: none \rightarrow some
- Improved manufacturing processes

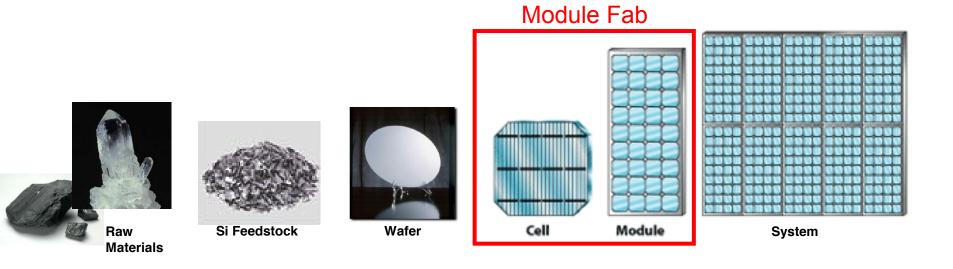
Quantifying the benefits of R&D

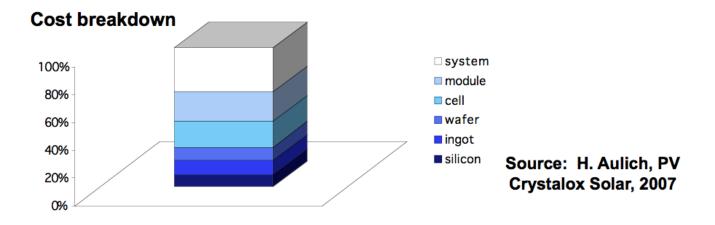
R&D Funding \rightarrow Technological change \rightarrow (



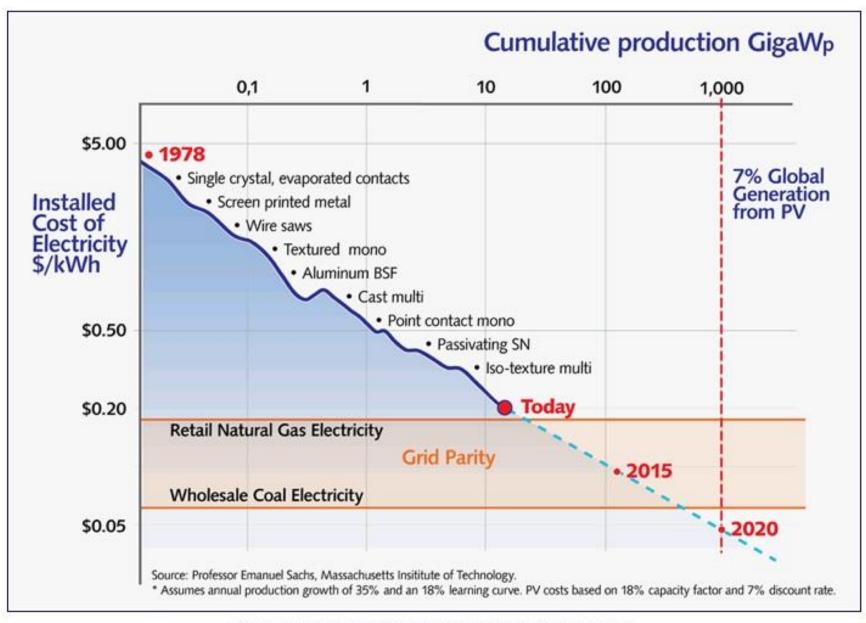
50% increase in PV efficiency occurs immediately after unprecedented >\$1b global investment in PV R&D (1978-85)...

Si-based PV Production: From Sand to Systems





Solar cost decreases 10% per year

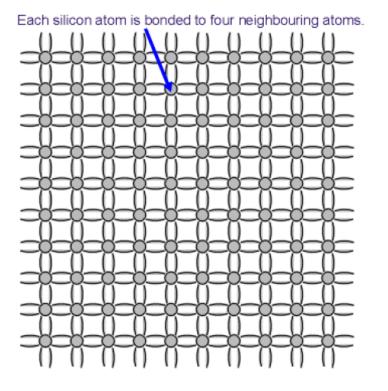


Source: Professor Emanuel Sachs, Massachusetts Insititute of Technology.

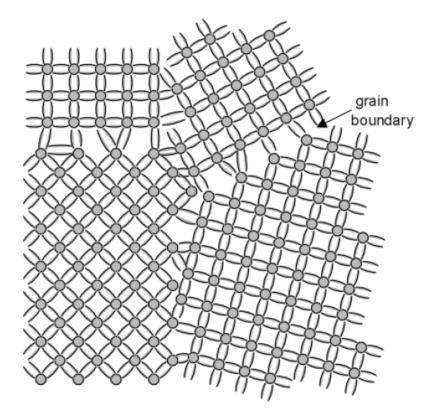
*Assumes annual production growth of 35% and an 18% learning curve. PV costs based on 18% capacity factor and 7% discount rate.

Crystalline silicon

Single crystalline silicon FZ, CZ



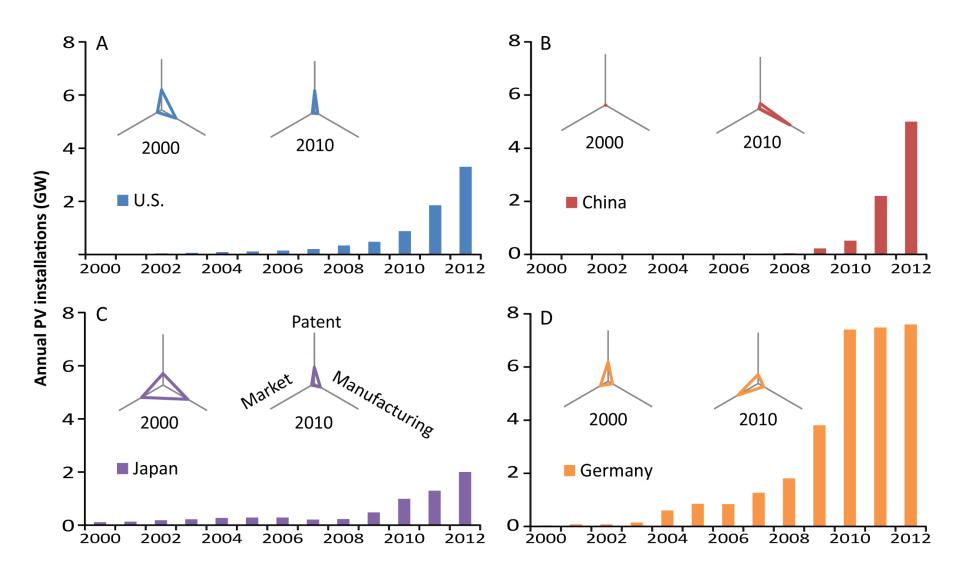
Multicrystalline silicon Cast, ribbon, sheet techniques



The grain size in multicrystalline silicon is from several microns to several millimeters or even centimeters. The fundamental physical properties such as bandgap and absorption properties are similar. The difference between c-Si and mc-Si is primarily the density of defects and impurities – and cost, cost, cost.

Slide from A.A. Istratov, Siltronic

The Evolving Solar Energy Economy



The New York Times

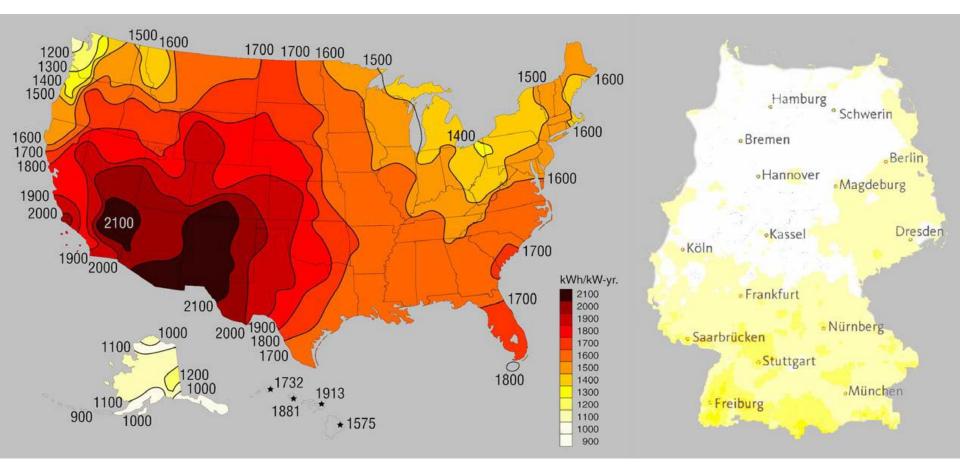
China Racing Ahead of U.S. in the Drive to Go Solar

By <u>KEITH BRADSHER</u>

Published: August 24, 2009

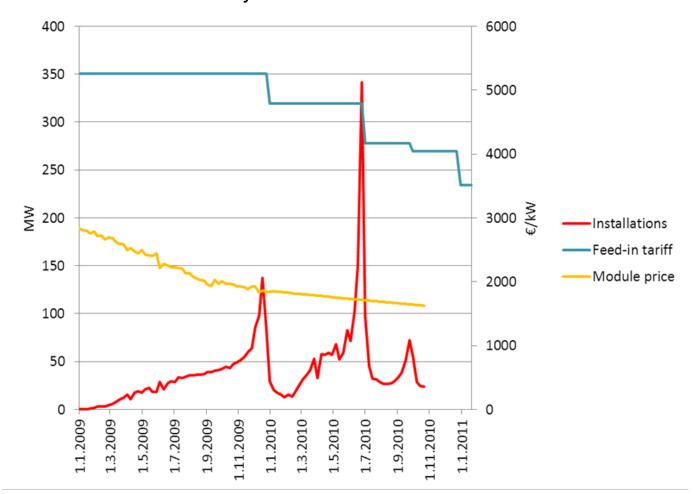


US has twice the German solar insolation resource



German FIT

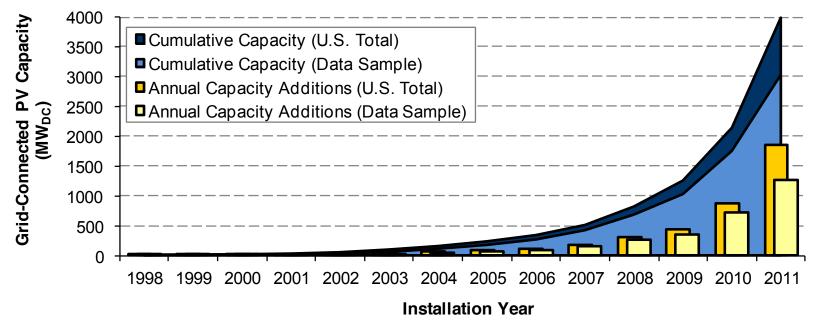
Strong demand in periods before the feed-in tariff was reduced PV feed-in tariff for modules \leq 30 kW, module prices and weekly installations for systems \leq 30 kW



Modules ≤ 30 kW have accounted for 44% and 38% of total installations in 2009 and 2010 respectively

The Sample Represents a Large Fraction of All U.S. PV Capacity through 2011

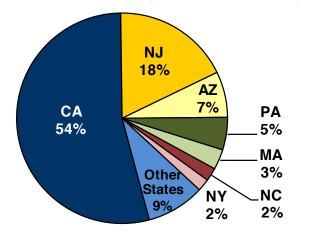
- DoE federal data, after all data cleaning was completed, consists of 152,311 PV systems totaling 3,022 MW, including 2,224 MW of residential and commercial PV and 798 MW of utility-scale PV
- The sample represents approximately 76% of cumulative grid-connected PV capacity installed in the United States through 2011, and 69% of annual capacity additions in 2011



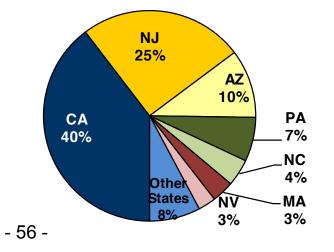
Data source for U.S. grid-connected PV capacity additions: Larry Sherwood (Interstate Renewable Energy Council)

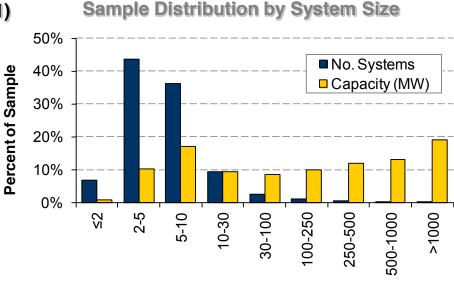
Residential & Commercial PV Data Sample: Distribution Across States and by System Size

Distribution of Capacity Across States (1998-2011)



Distribution of Capacity Across States (2011)



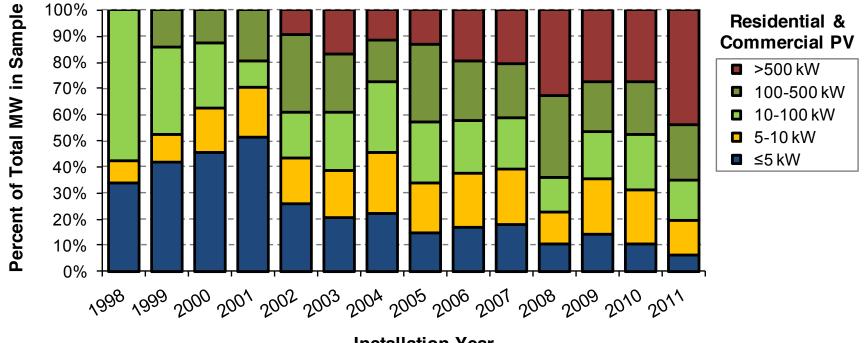


System Size Range (kW_{DC})

- CA represents the majority of cumulative installed capacity in the data sample, though 2011 capacity additions are more evenly distributed across states
- The vast majority of systems are relatively small (<10 kW), though the sample capacity is evenly distributed across system sizes

US: Residential & Commercial PV Data Sample: System Size Trend over Time

Over time, an increasing portion of residential and commercial PV capacity has consisted of relatively large systems



Installation Year

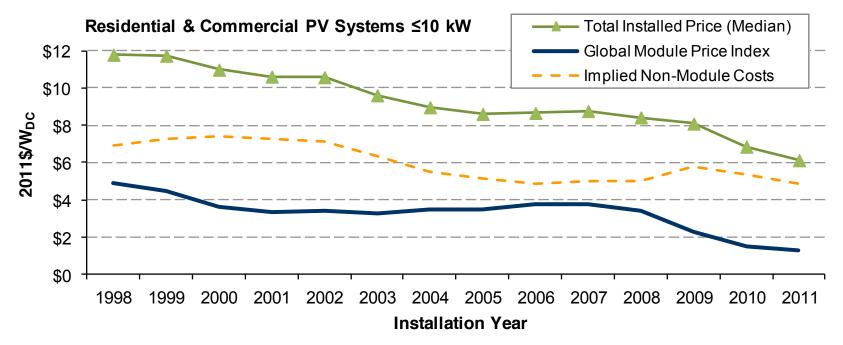
Data for California Show That Installed Prices Continued to Fall into 2012

Median installed prices for ≤ 10 kW and 10-100 kW systems fell by roughly (6-7%) in the CSI program during the first half of 2012, relative to 2011 (the slight increase for >100 kW systems is due to shift towards smaller systems within that size range from 2011 to H1 2012)

Median Installed Prices For Residential & Commercial Systems in the California Solar Initiative (CSI) **CSI** Program 2011 vs. the First-Half of 2012 (Median Values) \$7 nstalled Price (2011\$/W_{DC}) **2011** \$6 2012 (H1) \$5 \$4 \$3 \$2 \$1 \$6.4 \$5.8 \$5.0 \$5.9 \$5.4 \$5.1 \$0 ≤10 kW 10-100 kW >100 kW

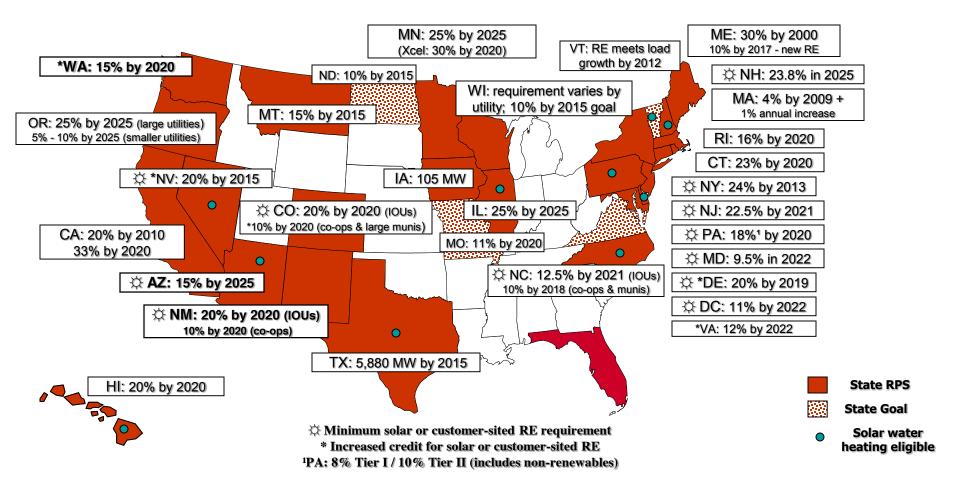
Recent Installed Price Declines Primarily Reflect Falling Module Prices

Global average module prices began a steep decline in 2008, falling by \$2.1/W from 2008-2011, with movements in total installed price appearing to lag behind; implied non-module costs have fallen by \$2.0/W since 1998, but have remained relatively flat in recent years

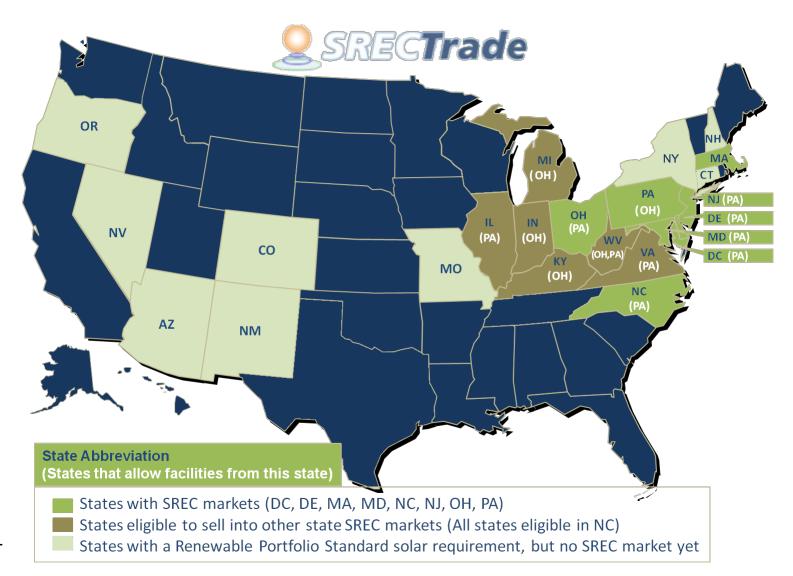


Notes: The Global Module Price Index is Navigant Consulting's module price index for large-quantity buyers (Mints, 2012). "Implied Non-Module Costs" are simply a residual term, equal to the Total Installed Price minus the Global Module Price Index.

Renewable Energy Portfolio Standards (30 states + Washington, DC)



SREC Markets (2012)



- 62 -

SREC Markets (2012)

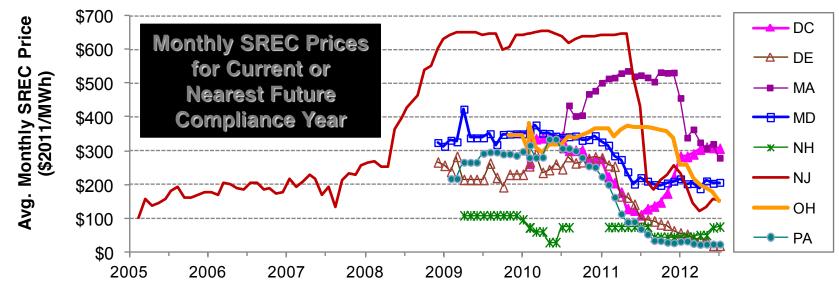
1 SREC 1,000 kWh of solar electricity = 1 MWh of solar electricity Recall: 1 kWh/m² yields an average of 4 kWh/m²/day x 365 days/yr = 1460 kWh/m²/yr

So 10 kW solar capacity = ~14 SRECs per year

The SREC is sold separately and represents the "solar" aspect of the electricity. The value of an SREC is determined by the market subject to supply and demand constraints. SRECs can be sold to electricity suppliers needing to meet their solar RPS requirement. The market is typically capped by a fine or solar alternative compliance payment (SACP) paid by any electricity suppliers for every SREC they fall short of the requirement. The sale of SRECs is intended to promote the growth of distributed solar by shortening the time it takes to earn a return on the investment.

SREC Prices in Many Markets Have Also Declined Significantly

Solar renewable energy certificate (SREC) prices fell precipitously in most markets during 2011 and into 2012 as a result of oversupply in states with RPS solar set-asides, with spot prices and long-term contract prices in several major markets dropping to \$100-\$200/MWh (or lower)

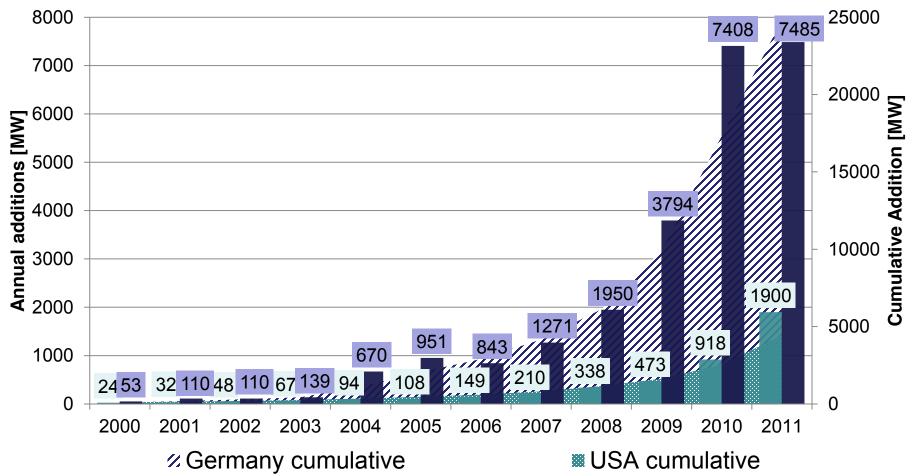


Trading Month

Sources: Spectron, SRECTrade, and Flett Exchange (data averaged across available sources). Plotted values represent SREC prices for the current or nearest future compliance year traded in each month. Long-term contract prices, if available, may be either higher or lower than contemporaneous spot-market prices, depending on the particular state.

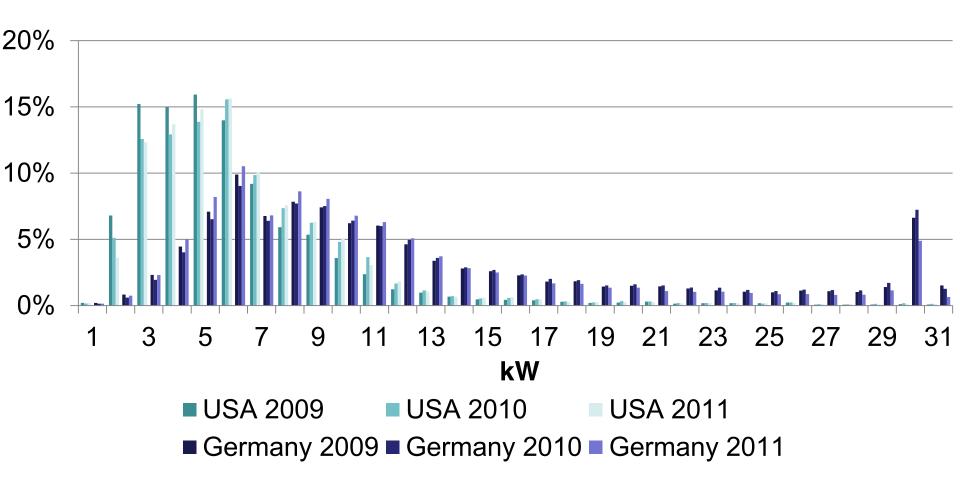
German total additions more than 5x US Germany's 2011 additions nearly 4x US market

PV capacity additions (MW)



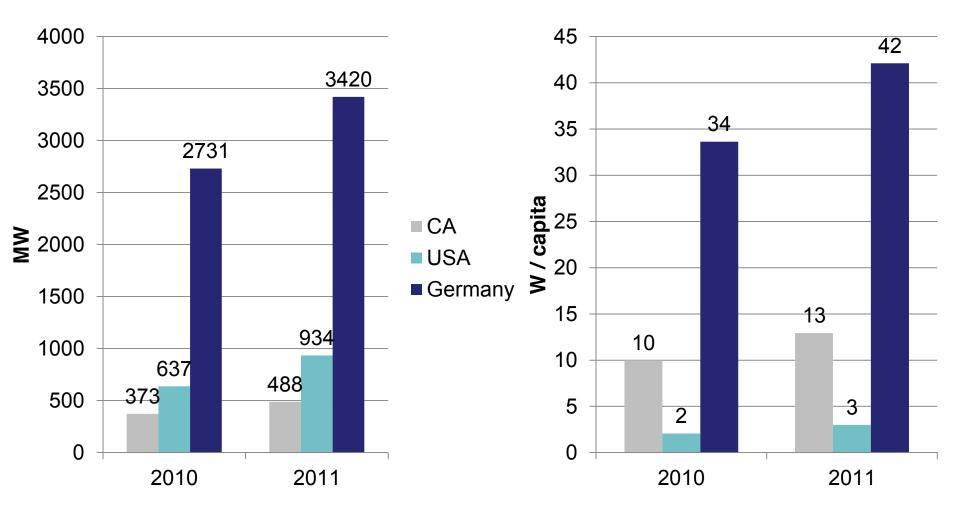
German residential market less defined than US residential market

PV Additions (# of systems)



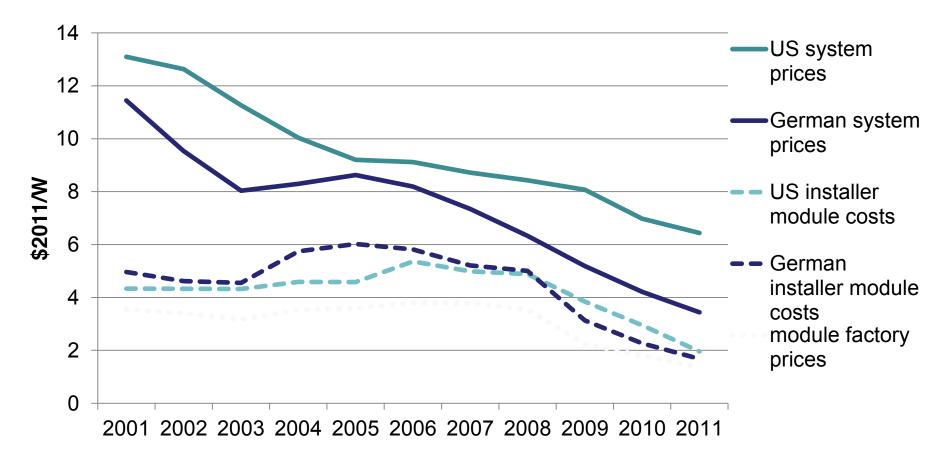
German cumulative installations 3.6x US German cumulative installations/capita 14x US

Cumulative residential PV installations

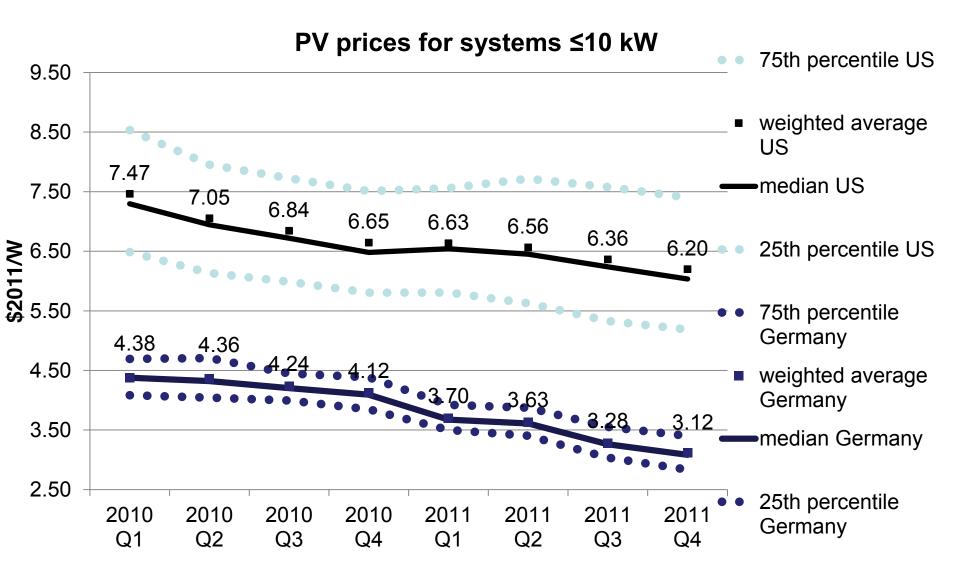


Price discrepancy growing since 2005

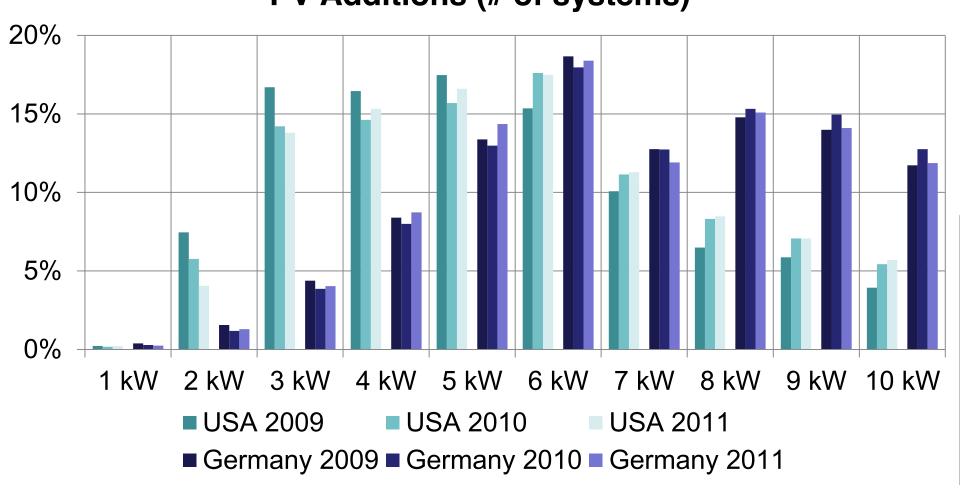
PV prices for systems ≤10 kW (annual averages)



US vs. Germany: Prices drop in both markets by \$1.3, but maintain their difference

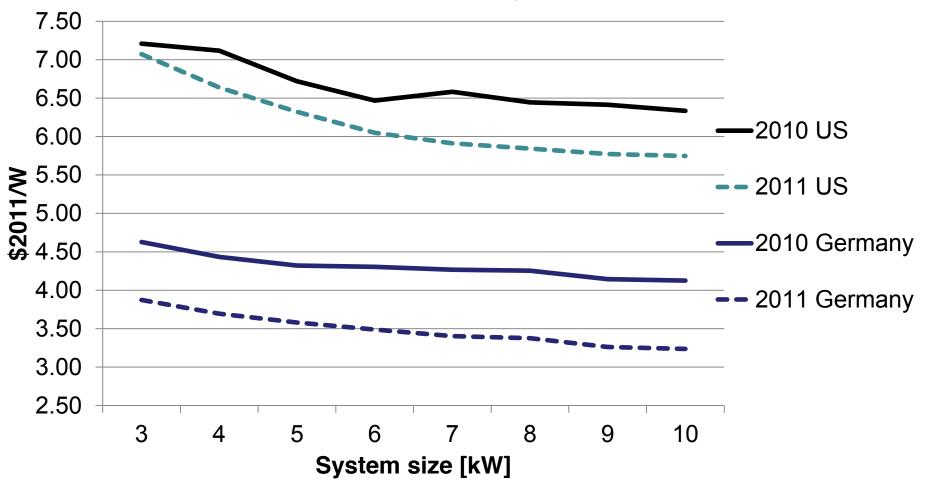


German residential systems are on average 1-2kW larger than US systems PV Additions (# of systems)



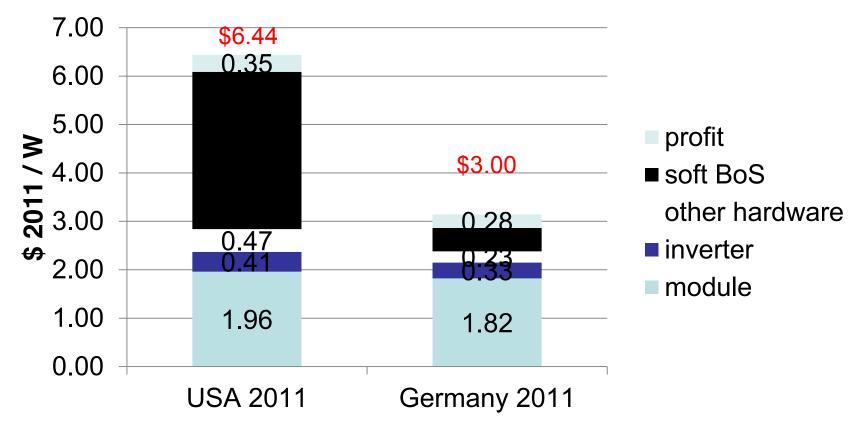
Shift of average size from 5 to 7kW would reduce US prices by \$.4/W

median PV prices for systems ≤10 kW



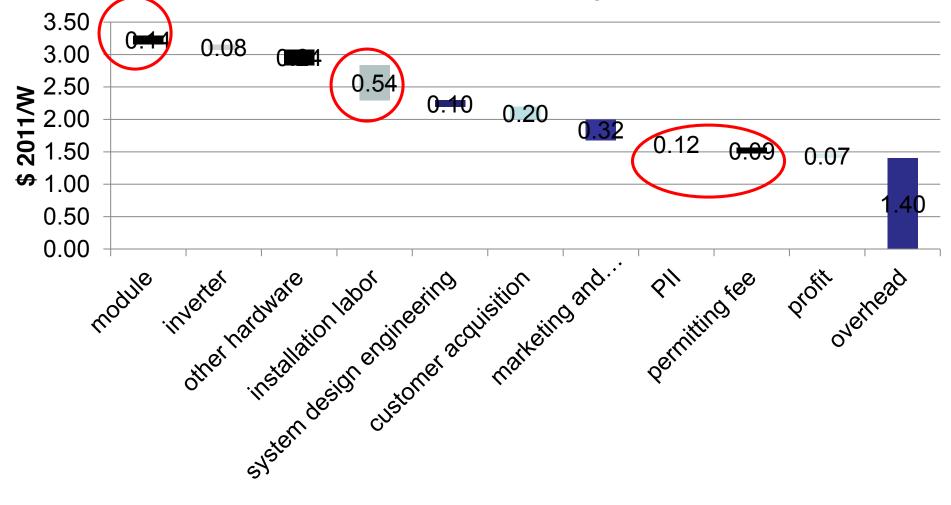
US soft costs make up most of the difference

Residential PV cost comparison



Build-up of the \$3.30 price difference

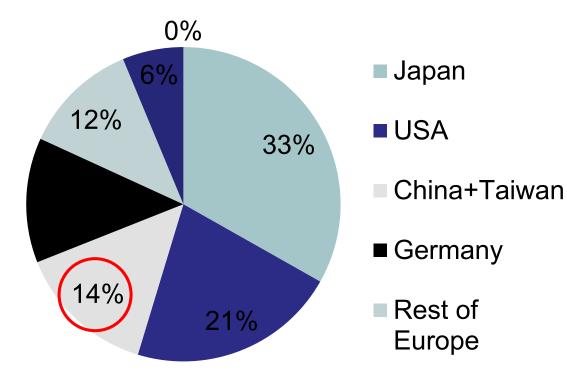
Additional Costs in US systems

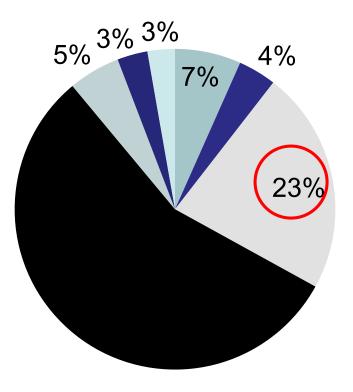


Share of module manufacturers for <10kW systems in 2010 by country of HQ

US Top 25

Germany Top 50





CARE + Energy Efficiency Strategies

Residential New Construction

 All new residential construction in California will be zero net energy by 2020.





CARE + EE Energy Efficiency Strategies

Commercial New Construction

- All new commercial construction in California will be zero net energy by 2030.
- Leverage opportunities from emerging technologies initiatives, incentive programs, and local initiatives targeting commercial building/ property developers.



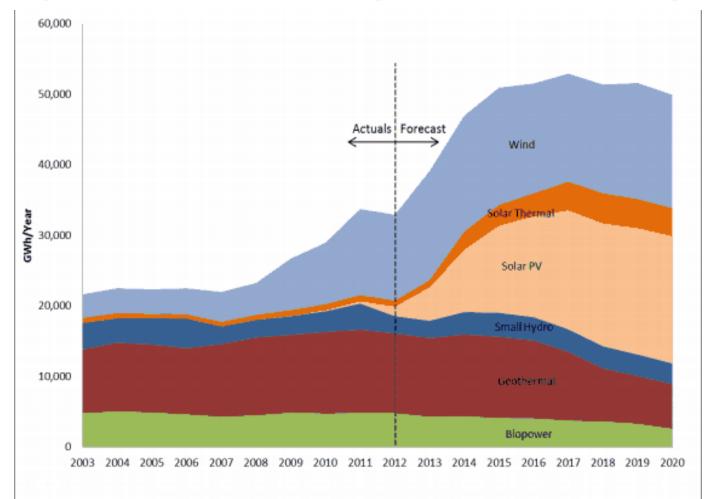


The World's Largest Silicon PV Project



Antelope Valley Solar Project 579 MW San Luis Obisbo County, CA

Almost 80% of the California RPS is Projected to Be Met by Solar & Wind by 2020



CA Leads in New Solar Home Construction





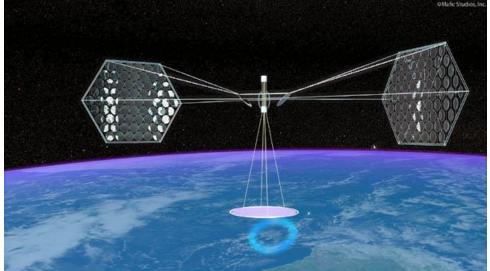


Over 8000 New Solar Homes Installed in CA. 12,000 more under way.

Future Applications

- Constant trend of increasing efficiencies across all forms of solar cells
- Inventive methods currently being considered include
 - *solar panels on sattlelites which beam the energy back to earth in the form of microwaves
 - *desert spanning solar farms
 - *laser sunlight collectors to focus sun rays right at the solar cells

http://pneumaticaddict.wordpress.com/page/25/



http://www.maximumpc.com/article/news/solaren_quench_pges _energy_thirst_with_spacebased_solar_power



Technological and Entrepreneurial Opportunity: Lighting Africa



rael.berkeley.edu

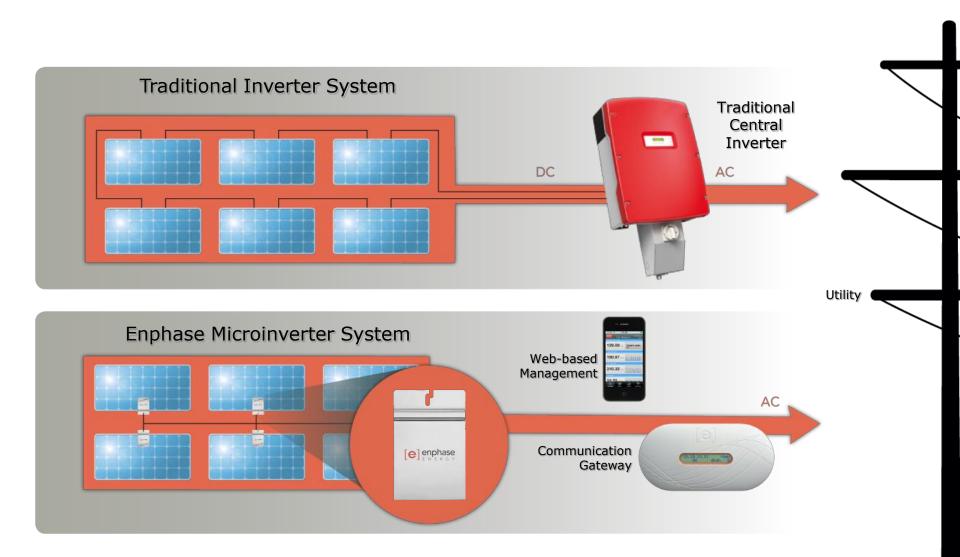
Insights from what technology can do

Systems Approach to Household Energy

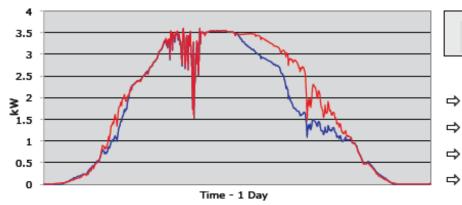
Microinverter Per-module DC to AC power conversion



Microinverters: A device-level subtle revolution



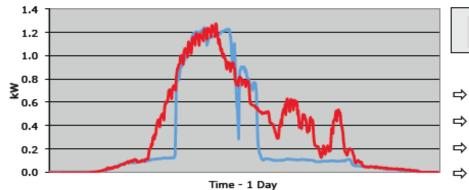
Micro-inverters versus traditional designs



Energy Advantage: 10.24%

- SMA SB6000US (95.5%) Blue
- Enphase Red
 - Location: Petaluma, CA
 - Date: November 2007





Energy Advantage: 33.63%

- Xantrex GT3 (94.5%) Blue
- Enphase Red
- Location: Grass Valley, CA
- Date: December 2007

